



NOVAÇÃO E NEGÓCIOS TECNOLÓGICOS

Competitive leverage in cell phone manufacturing: Lenovo Moto Company strategy on packaging design

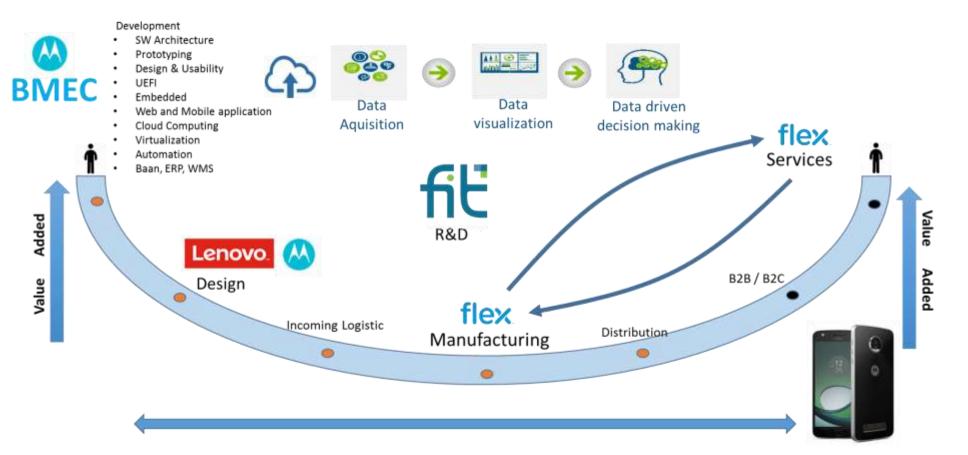


Lenovo/Moto Brazilian Bussiness Model Strategy



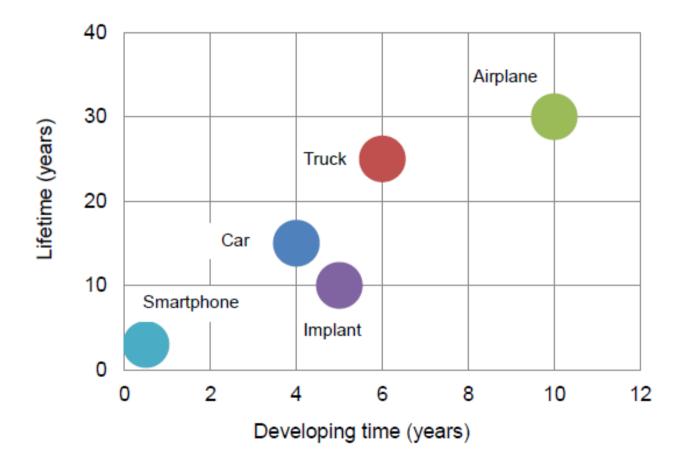
FIEE

Future Factory – End to End Solution WHAT







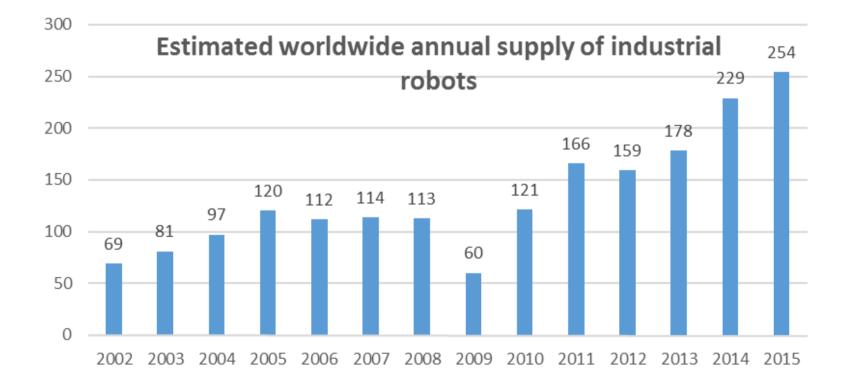




Source: H. Kück, Vorlesungsskript, "Aufbau- und Verbindungstechnik - Sensor- und Systemaufbau"







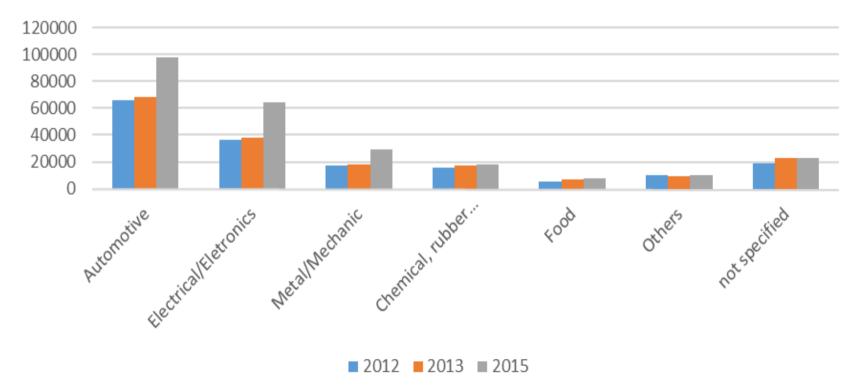
Estimated worldwide annual supply of industrial robots. Word Robotics, 2016







Estimated worldwide annual supply of industrial robots at year-end by industries 2013 - 2015 (K units)





Estimated worldwide annual supply of industrial robots at year-end by industries 2013-2015. World Robotics, 2016





	Carry	Machine	Discharge	Transport
Level 1	MANUAL	MANUAL	MANUAL	MANUAL
Level 2	MANUAL	AUTO	MANUAL	MANUAL
Level 3	MANUAL	AUTO	AUTO	MANUAL
Level 4	AUTO	AUTO	AUTO	MANUAL
Level 5	AUTO	AUTO	AUTO	AUTO

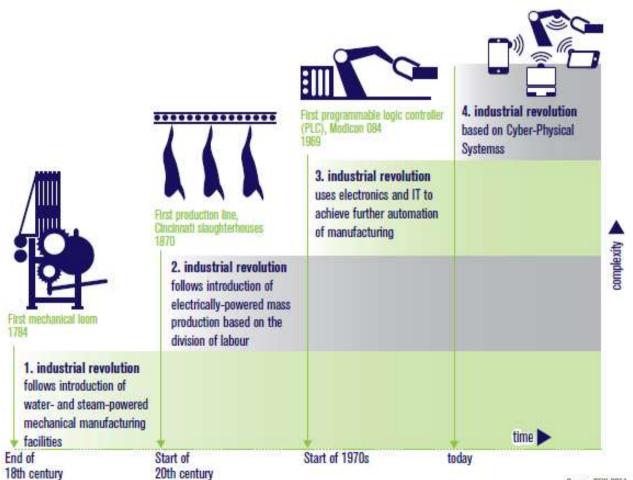
Automation levels. Source: Rother & Harris, 2001





Industrie 4.0 - Overview







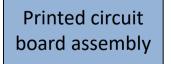
Source: DFKI 2011



The main production steps for cell phone manufacturing







Level -4/53rd revolution



Testing

2rd revolution

Level 2



chemical

substances





Programming & Application of

> Level 4 3rd revolution

Mechanical Assembly

Level 2 2rd revolution Packaging

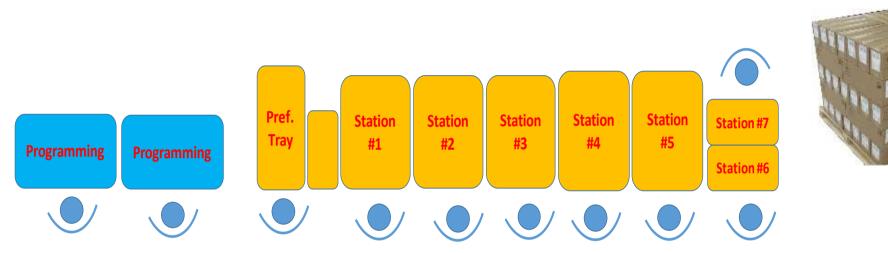
level 2 2rd revolution

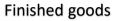




Case study – Packaging line (manual)









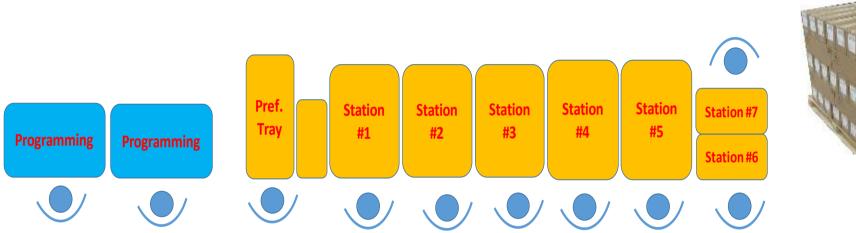






Case study – Packaging line (manual)











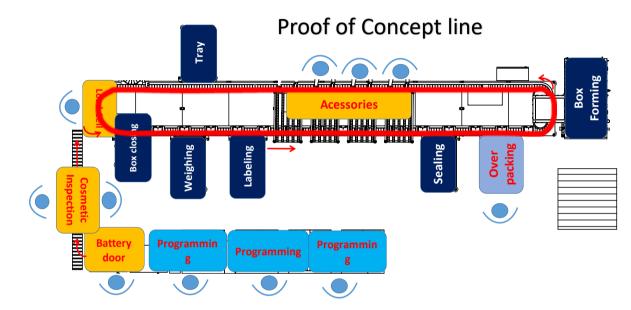
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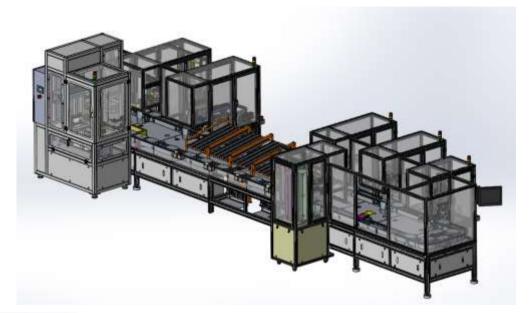


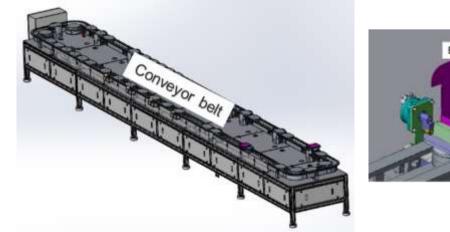


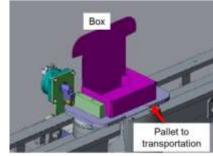
Case study – Packaging Prototype line









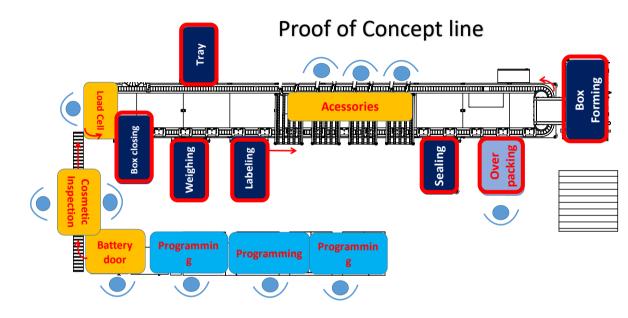






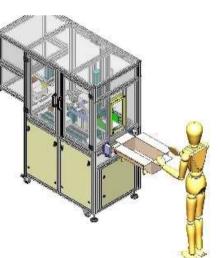
Case study – Packaging Prototype line



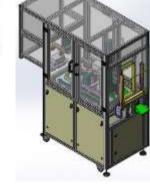


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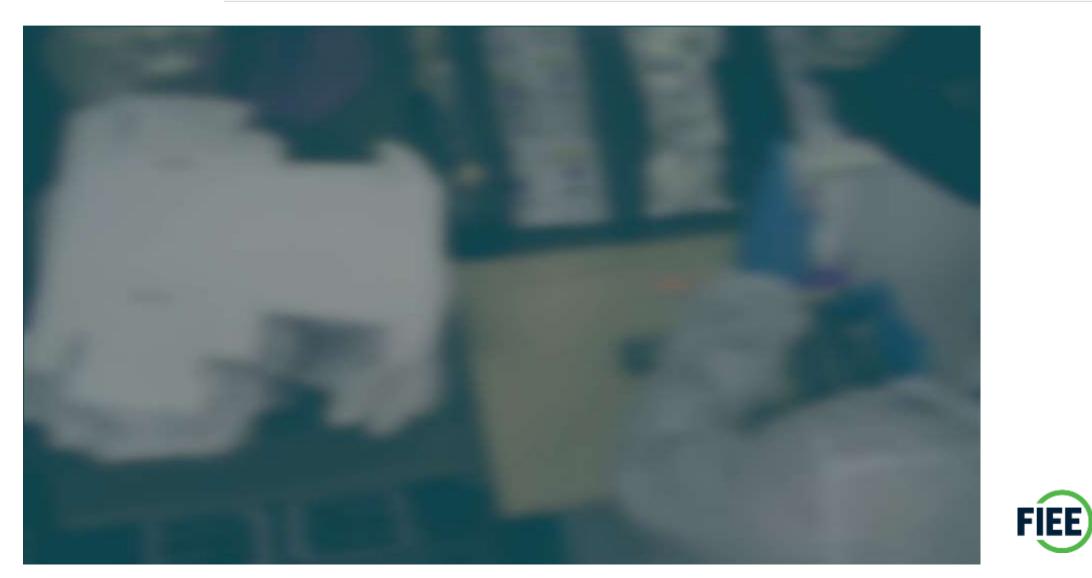






Case study – video









CTQs	Unit of measurement	Before (manual line)	After (automated line)	% Improved
Capacity	units/hour	310	500	61%
Crew size	qty	11	13	-18%
Productivity	units/hour/person	28.18	38.46	36%
Automation - Level #1	% of stations	0.82	0.62	25%
Automation - Level #2	% of stations	0.18	0.15	15%
Automation - Level #3	% of stations	0.00	0.08	6% 1
Automation - Level #5	% of stations	0.00	0.46	38%







- ✓ Multiple module integration requires high individual reliability
- ✓ DFA needs (design for automation)
- ✓ Slower Learning Curve
- ✓ Difficulties in cellulosic packaging (humidity problems)
- ✓ Increase in the qualification of the workforce
- ✓ Very short life cycle
- ✓ Financial economic viability
- ✓ Line in process of replication









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