

















A lot can happen in a year

>50% of the world's data was created last year...but less than 0.5% was analyzed or used







A lot can happen in a day

5.5 million new "things" get connected every day, and 50 billion by 2020





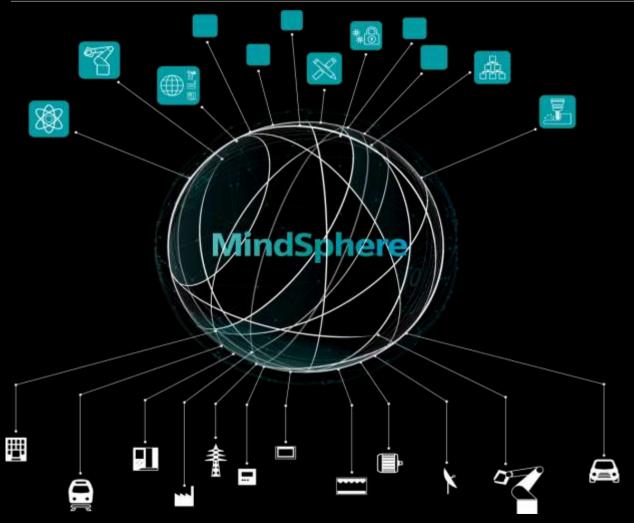


MindSphere changes everything















MindSphere changes everything by quickly and easily connecting real things to the digital world.













STEP 1 CONNECT | Get MindSphere user account, receive and integrate Connector Box into machine / equipment

STEP 2 CONFIGURE | Configure data acquisition, connectivity and Visual Analyzer via MindSphere

STEP 3 GO | Monitor e.g. health status of all assets and drill into details using MindApp Fleet Manager







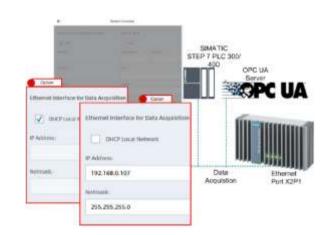




MindAccess





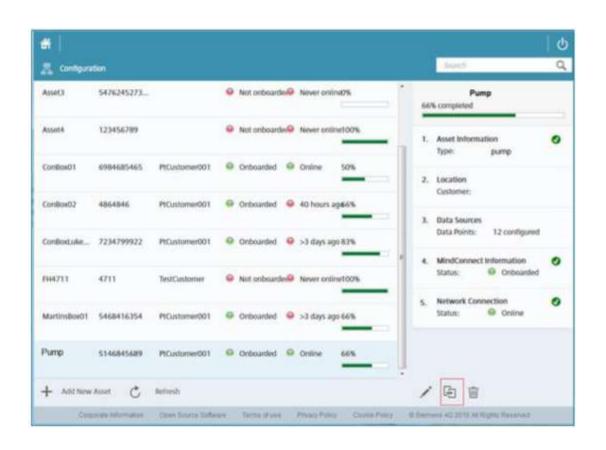


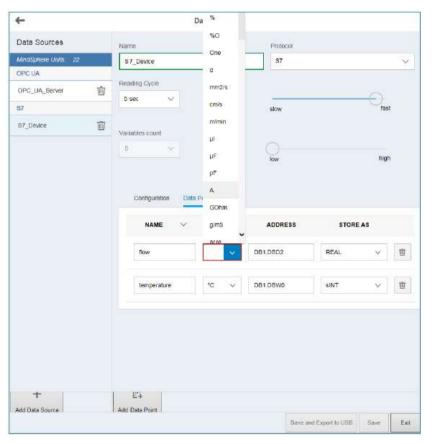






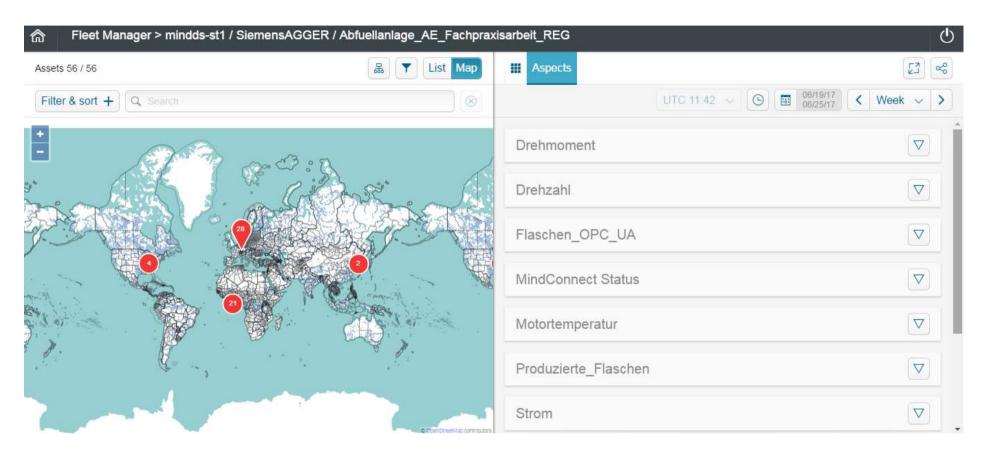
Data Points

















MindSphere changes everything by driving business success with powerful industry applications and digital services







Fleet Nanagement

Always up to date

The key data for your connected components and systems









Identification of potentials for improvement in maintenance processes









Quickly identify threats, security loopholes and anomalies







MindSphere changes everything by enabling unmatched closed-loop innovation with complete digital twin





Digital Product Twin

IDEATION

Digital Performance Twin





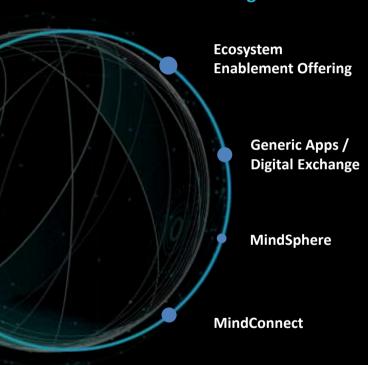
Digital Production Twin



MindSphere Portfolio



Categories



Concrete Offerings and Customer Value Add

- Training and Certification enable customer to develop apps and connectivity
- Consulting consult customers e.g. defining own applications and services
- POV Projects implement technical proof of value for defined use case
- MindSphere Digital Exchange $^{(*)}$ allow apps to be posted and sold via app store
- Fleet Manager transparency over installed and connected fleet of machines
- Visual Analyzer visualization of data traces and rule engine / event generation
- MindAccess User access to MindSphere for 50 users and consumption (MSU)
- MindAccess Developer(B) access for app and connectivity developer incl. LIBs
- MindConnect HW MindConnect Nano, IoT 2040
- MindConnect LIB^(*) and Software Agents







MindSphere changes everything by creating a strong partner ecosystem with Open Platform as a Service (PaaS)







MindSphere changes everything by enabling new business models with ...

- Payment for Usage and Performance of industrial products.
- X as a Service Selling of torque, machine usage, compressed air, pumped oil ...

